



## BarbaraKirkPenzanceSpecialistAuctions

### Selling with Barbara Kirk...

#### **Low selling commission...**

*The lowest auctioneer rates locally & probably lower than most in the UK. Our seller's commission is only 12.5% of the sold price. This commission is subject to VAT at 20%*

#### **No extra fees or hidden charges...**

*Unlike some auctioneers we do not charge additional fees. No entry fee, we do not charge a cataloguing fee, we do not impose an unsold lot charge. Only one commission rate, no higher rate for special auctions. So, no nasty surprises when you receive payment.*

#### **Low photography charges...**

*Our photography charges are per lot, not per photograph. We do not charge extra for multiple views of any lot or for catalogue, website or publicity use. Our charges per entry/auction are only £3 per lot up to the first 25 entries, £2 per lot for the next 25 entries & £1 per lot for the next 25. For items entered above 75 lots there is no charge. For large consignments of over 75 lots the maximum photography charge of £150 will apply.*

#### **Free collection of entries...**

*We collect free of charge if & when we can pack & collect ourselves. We may make a fair charge to cover any special expenses such as if van hire is required.*

#### **Free, secure storage...**

*We do not charge for storage. We provide safe & secure storage with strong room & safe facilities within gated premises.*

#### **Our insurance charge is only 1.5%...**

*Our charge is lower than most auctioneers. All auctioneers do, or should, provide insurance cover to protect your items before, during & after the auction whilst they are on the premises. Our charge is only 1.5% of the sold hammer price.*

#### **Prompt payment...**

*You receive payment as soon as all buyer payments are received. We work to obtain payment for purchases as quickly as possible & pay sellers within 20 working days. You will receive an advice note of what your items fetched. Payment will be instant by BACS transfer straight into your bank account.*

#### **Entry receipts, notice of sale & reserves...**

*We always supply an Auction Entry Receipt for your entries upon collection or delivery to our saleroom. All vendors also receive a pre-auction Advice Note listing their entries consigned for auction. If you require reserves on your entries, we are happy to discuss & advise on reserve prices. We will not sell any of your entries below reserves unless you grant auctioneers discretion of minus 10% on any reserve to enable it to sell.*

#### **Unsold lots...**

*We do not charge you commission or a photography fee for any of your lots that fail to sell. There is no unsold lot fee as charged by some auctioneers. We will contact you with our recommendations for any unsold lots.*

#### **All our auctions are held live online with live bidding...**

*We attracting bidders locally, nationally & worldwide & all our auction catalogues are fully illustrated. We charge buyers a lower-than-average buying commission rate than most local & UK auctioneers. Our in-house postal shipping service encourages bids when potential buyers know they can get their purchases shipped easily & promptly. We offer bidders who are unable to follow or attend our auctions a free commission bidding service with our Fair Bid Guarantee to buy for them as cheaply as possible. We supply a free, prompt & detailed condition report service for enquiries by interested, potential buyers. We hold a register of regular buyers who all receive an email notice of forthcoming auctions.*